



September 2010 Newsletter

Cash Economy targeted by ATO ...

The ATO is sending out over 110,000 letters to taxpayers suspected of being involved in the cash economy. Having proper record keeping programs protects the small businesses owner from ATO scrutiny and assists with daily decision making. To assist you regarding this we have BankLink. It is easy to use, requires less data handling & duplication, saves time, proven accuracy, seamlessly integrating into our Electronic Lodgment System and is a cost-effective solution! What more could you want? BankLink! Talk to us so that we can explain what the benefits are for you.

Still waiting on your refund cheque?

The ATO has undergone major upgrade to its IT system in an effort to help identify fraudulent and overstated claims. This implementation is causing delays in processing tax returns, so clients who are expecting a tax refund from the ATO may need to wait for another one or two weeks for their tax refund to arrive.

If you have less than \$2 million turnover you could get an extension of GIC-free payment arrangements

General Interest Charge (GIC) free payment arrangements have been extended until 30 June 2011. Small businesses with a turnover of less than \$2 million who have activity statement debts can apply for a GIC-free payment arrangement for a maximum of 12 months period. Activity statement debts include GST and PAYG. This arrangement is only available with a direct debit payment method. If payment arrangement is defaulted on, the GIC-free period will end on the date of default. Please contact us if you would like to take advantage of this concession.

Look out if you are selling art or jewellery for New Royalty payments

With the introduction of *Resale Royalty Right for Visual Artists Act 2009*, a 5% royalty applies to the commercial resale of artworks valued over \$1,000 starting from the second change of ownership commencing 9 June 2010. This does not apply to private sales without an art professional involved. Copyright Agency Limited has been appointed by the government to collect and distribute royalty fund. The art professional is the person expected to collect the royalty but the purchaser, vendor and agent are all joint and severally liable.

Is life peachy for you?

Fantastic - however you never know what is around the corner – are you prepared? Our firm has links to a superior Melbourne based adviser who provides great guidance on Income Protection, Life, Trauma, Total & Permanent Disability Insurance. If you are a business owner, employ people, married with children and have debt - then you should have insurance in case things go wrong. Many of you will remember that in 2004, David was (mis)diagnosed with a brain tumour. Having good insurance support behind us meant that we could focus on treatment instead of bills. Regardless of how fit you are, this too can happen to you.



With so many changes to the superannuation rules and to our personal circumstances, many insurance policies do not reflect your current situation.

As a service we are offering our clients, we have asked Laurence McCarthy from McCarthy & Associates to attend our offices on Wednesday 6 October 2010 here in Kyneton to give your insurance a **free** health check:

- are the premiums you are paying competitive?
- are the policies owned by the correct entities?
- are you paying tax on your premiums or claim payments?
- will claims be paid to the right people at the right time in the right entities?
- are you insured for too much or too little?

Laurence's track record is that often big \$\$\$\$ can be saved by reviewing and restructuring existing policies. Small specialist businesses are free to focus on what they do best without trying to be all things to all people so he may be a better option for you.

This is completely free of bias on our part as we have no arrangement with any external advisors such as insurance agents and financial planning groups. Investigate your options by making an appointment to see Laurence though the office on 5422 6480.

Have you got enough to retire on?

We are running two FREE seminars in the next couple of months on Self Managed Superannuation Funds and Property Tax. Recent attendees of our seminars have much to say about what they have learnt.

"I would recommend anyone in business to get along to any David Gibney seminar. The amount of useful and easy to understand information that he is able to get across to the audience in a short space of time is outstanding. Time is money when you are in business and this is time well spent". Luke Stratford, Eclipse Family Fitness, Kyneton

"The presentation on the night was excellent and very informative and delivered in a way to make it easy to understand for all". Irene Cassar, Baynton

"You provide very good handouts. I thought the one hour was very appropriate. Presentation was crisp, interesting and plenty of examples were included". Elaine Murphy, Kyneton Livestock Group, Barfold

If your family & friends are not convinced that they are receiving the correct advice about these issues, encourage them to phone Joedy at our office and reserve a place. Bring along a guest so they can see how being a client of David J Gibney Pty Ltd may benefit them.

What's in the Property Seminar for you? – Wednesday 15 September @ 7pm

We will identify opportunities for investing in property. You will see how to minimize capital when selling, what deductions you can claim, land tax, repairs, depreciation expenses, borrowing, body corporate, land subdivision & principal residence exemption, ownership structures and income tax. Join a small group in an informal setting and feel free to raise issues of concern over supper. As usual there will be an information pack and you can call to ask follow up questions. Contact Joedy on 5422 6480 to register.



Learn about the opportunities available with setting up your own Self Managed Superannuation Seminar – Wednesday 27 October @ 7pm

Clarify Self Managed Superannuation Funds; identify the advantages & disadvantages, type of assets allowed, contributions, when you qualify to withdraw, estate planning issues, compliance obligations, installment warrants & structures including ungeared unit trusts.

Learn about the opportunities available in setting up your own fund, ongoing compliance requirements and costs as well as the huge range of benefits that superannuation provides. Again, held in a small group in an informal setting encouraging participants to raise issues of concern over supper. Information pack to take home & ready with follow up support within days. Contact Joedy on 5422 6480 to register.

Not enough hours in the day? – Can evening appointments help?

For business owners who can't get away from their business location during the day or to accommodate salary & wage earners commuting, we provide an opportunity for you to have an evening appointment from Monday to Thursday inclusive. Last evening appointments are at 8pm. Alternatively if you are an early bird, we can see you from 8am. Phone the office to make a booking.

Never too old for a Great report card

In May we had an external CPA QA audit which is the third one we have had in 15 years of running the practice – yes we've just clocked that long in business! We're proud to say that we passed with flying colors. Some extracts from our review report are below.

“Congratulations on excellent computer systems obviously in place and very much appropriate for a sole practioner well utilising electronic processing. Scanning systems & electronic filing is excellent.”

“The staff are well instructed & extremely well organised.”

If you need further information or to discuss your specific circumstances, please call David or Andy at our office.

The material in this newsletter is for general information only. Independent advice applicable to any specific circumstance must be sought. While all reasonable care has been taken, no liability is accepted for incompleteness or inaccuracies of the information contain in this newsletter. In line with the privacy laws please let us know if you do not wish to receive further newsletters.

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